



A BETTER FUTURE FOR
OUR COMMUNITY
TODAY



Usborne & Hibbert
Mutual Fire Insurance Company



Usborne & Hibbert Mutual Fire Insurance Company

Notice of the 149th Annual General Meeting Usborne & Hibbert Mutual Fire Insurance Company

The 149th Annual General Meeting (AGM) of Usborne & Hibbert Mutual Fire Insurance Company will be held at the Mitchell Golf Club on **Monday, March 24, 2025, at 7:00 p.m.** The meeting will include the presentation of the Annual Report, the election of Directors, the appointment of auditors, and the transaction of any other business that may properly come before the meeting.

Election of Directors

Nominations will be received for the election of **two Directors** for a **three-year term**. The Directors whose terms are expiring are **Jennifer Schroter** and **Krista De Groot**. Both Jennifer and Krista have indicated their intent to stand for re-election.

Pursuant to the General By-laws of the Corporation, anyone wishing to seek election must submit a written notice of their intention to the Secretary of the Corporation at least **30 days before the Annual General Meeting**.

2024 Financial Statements

The **2024 Financial Statements** for Usborne & Hibbert Mutual will be posted on the company's website. Copies of the Financial Statements will also be available at the company office, **507 Main Street South, Exeter, Ontario**, or may be obtained by submitting a written request to the company office at least **14 days before the meeting**.

We look forward to seeing you at the AGM.

Community Support and Giving Back - 2024

At Osborne & Hibbert Mutual, we are proud to support the communities where we live and work. Giving back to those who have supported us over the years is a core part of our values. In 2024, we made donations to several organizations dedicated to improving lives and making a positive impact:

2024 Donations Include:

- ❖ Academic Scholarships to 11 local high schools
- ❖ Ritz Lutheran Villa – Mitchell
- ❖ South Huron Hospital Foundation
- ❖ St. Mary's Healthcare Foundation
- ❖ Huron Hospice - Clinton
- ❖ Perth Waterloo Egg Farmers
- ❖ Big Brothers Big Sisters of South Huron
- ❖ Huron County Christmas Bureau
- ❖ Huron Area Search & Rescue (HASAR)
- ❖ Ausable Bayfield Conservation Foundation

In addition to direct donations, we have also proudly supported local events and initiatives through sponsorships, continuing our long-standing tradition of community involvement. These sponsorships include:

- ❖ Local Charity Golf Tournaments
- ❖ Perth County Federation of Agriculture – Harvest Gala
- ❖ Middlesex Cattlemen's Association
- ❖ Mitchell & Kirkton Fall Fairs
- ❖ Breakfast on the Farm
- ❖ Huron County 4-H
- ❖ Handbags for Hospice – Exeter & Stratford
- ❖ Local soccer, hockey, and broomball teams

We are proud of the ongoing support we provide to our community and the organizations that make a difference. By investing in local initiatives, we aim to strengthen the bonds that unite us all.

A Message from The Chair



The year 2024 proved to be no different from any other. Life is unpredictable, and we saw our fair share of challenges—fires, collapses, automobile accidents, and a catastrophe weather event.

As a result, claims have been higher than anticipated.

Unfortunately, there will be no refund from surplus for the 2024 year.

I would like to extend my deepest gratitude to the Board of Directors for their continued dedication, expertise, and hard work. A special thank you also goes out to all the staff, agents, brokers, and our CEO for their unwavering commitment to the success of the company.

To our valued policyholders, we thank you for your loyalty to Usborne & Hibbert Mutual Fire Insurance Company. Your trust in us is something we greatly appreciate.

I wish everyone good health, safety, and a year filled with smiles.

Thank you.

A handwritten signature in black ink that reads "Tom Feeney". The signature is written in a cursive, flowing style.

Tom Feeney,
Chair, Board of Directors
Usborne & Hibbert Mutual Fire Insurance Company

A Message from the President & CEO

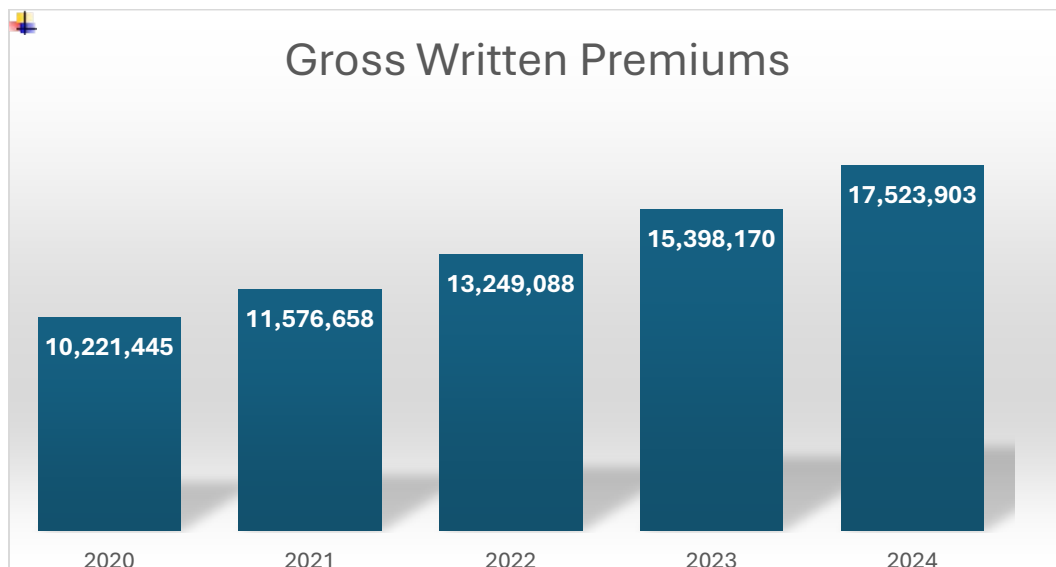


Annual Financial Summary for 2024

As we close out the year and look ahead to what lies in store, it is my privilege to provide you with an overview of the company's financial results for 2024.

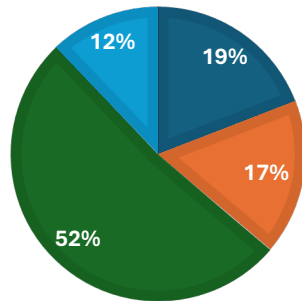
Revenue Overview

Insurance revenue, which is gross written premium minus unearned premiums, saw a notable increase in 2024. Our total revenue grew by 14%, reaching \$16.5 million. We continue to expand our business, offering protection for farms, businesses, homes, and automobiles. Over the past five years, our premium base has grown by \$7.3 million, and we've added 2,883 new policies



WRITTEN PREMIUM BY LINE OF BUSINESS

■ Automobile ■ Residential ■ Farm ■ Commercial



Insurance Service Expenses

Insurance service expenses, which include claims, commissions, and all costs directly associated with acquiring and servicing policies, increased in 2024 to \$21.7 million. Over \$16 million of this was directly attributed to property and automobile claims, which were significantly higher than normal, partly due to a major weather event.

Reinsurance and IFRS 17

Under IFRS 17, reinsurance premiums paid are netted against reinsurance recoveries to determine the net income (or expense) from reinsurance contracts. In 2024, Usborne & Hibbert will recover \$3 million more from reinsurance than we paid in premiums. While the reinsurance market remains challenging with increasing rates, we've offset some of these pressures by increasing our retention levels.

Insurance Service Results

Insurance service results reflect the balance of insurance revenue, insurance service expenses, and net income (or expense) from reinsurance contracts. These results show whether our core insurance operations are profitable. When comparing 2023 and 2024, Usborne & Hibbert Mutual experienced a shift from a positive \$749,000 in 2023 to a loss of \$2.1 million in 2024. This decline in operational results was largely due to higher-than-expected claims.

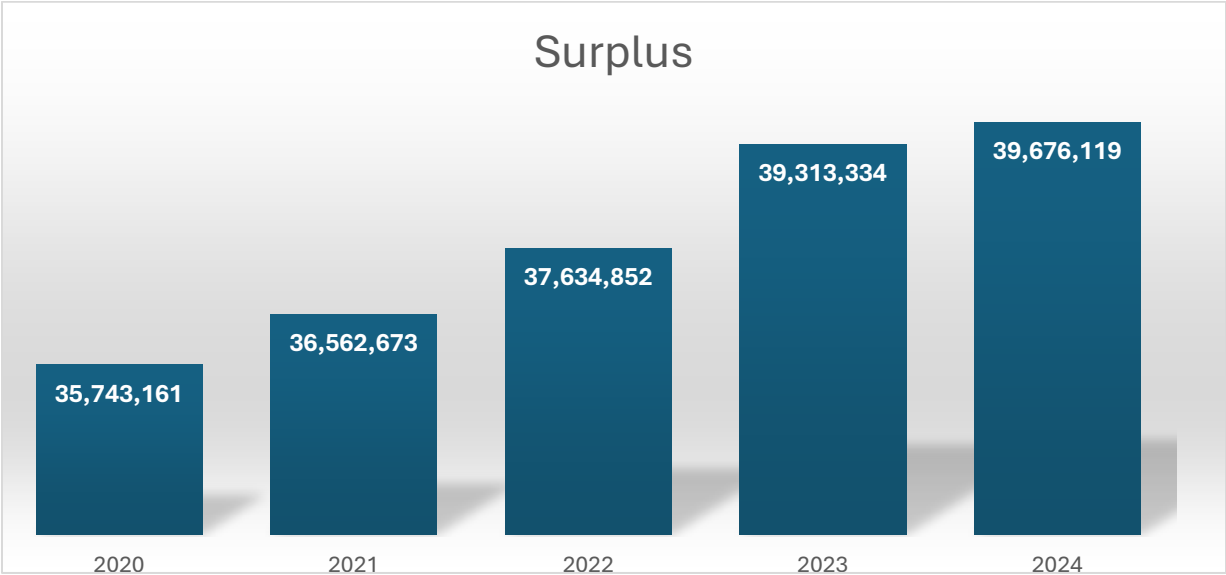
Investment Income

Despite operational challenges, our investment income performed exceptionally well. In 2024, investment income reached \$4.0 million, compared to \$2.7 million in 2023. This included gains from both bonds and equities, which performed strongly throughout the year. However, even with the excellent investment performance, the operational losses led to no refund from surplus for the year. The net income after taxes was \$362,785.

Surplus Position

A strong surplus is crucial for weathering poor claims or investment results, and Usborne & Hibbert Mutual remains in a solid position with a growing surplus. Our surplus ensures that we can continue to meet our obligations and provide stability for our policyholders.

Policyholder’s Surplus Over the Last Five Years



Commitment to Our Policyholders

As a mutual insurance company, we are committed to the best interests of our policyholders. Our mission is to build and nurture lasting relationships, offering personalized service that meets your unique needs.

I would like to express my sincere gratitude to the Board of Directors, employees, agents, and brokers for their continued dedication to Usborne & Hibbert Mutual. Thank you to all our policyholders for placing your trust in us.

We look forward to another year of working together to protect what matters most.

Sincerely,

A handwritten signature in black ink that reads "Shelagh Cleary". The signature is written in a cursive style with a large initial 'S' and a long, sweeping underline.

Shelagh Cleary, BA, FCIP
President & CEO
Usborne & Hibbert Mutual Fire Insurance Company